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# THE MARCHES LEP ANNUAL ECONOMIC REVIEW 2019

### SECTION 1:

## Foreword

### We are delighted to welcome you to the Marches Local Enterprise Partnership's first annual economic review.

This report provides a comprehensive picture of the state of the economy across the Marches.

Inside you will find detailed statistics showing precisely how the region is faring across a range of key indicators and an authoritative overview of the economic and social state of the Marches.

If the Marches LEP is to succeed in the ambitions we set out in our Strategic Economic Plan – to grow our economy, train our workers in innovative technologies, meet our social and environmental responsibilities and make this region an outstanding place to live and work – it is essential that we have a thorough, accurate picture of the economy on which to build.

And as we develop our Local Industrial Strategy, this research will inform the vision we put to Government for the future of the region, helping us demonstrate just where our strengths lie and the challenges we face.

We hope that the research over the following pages will also provide an important data set for our business community. As they look to expand, develop new revenue streams and recruit and train a new generation of workers, it is important that they have evidence on which to base their plans.

And of course, it is also entirely right that the Marches LEP is transparent in all its work and that we can be held to account for it. This report provides detailed, independently-gathered evidence which does just that.

We very much hope you find it useful.

### **Chair Mandy Thorn MBE**

Marches Local Enterprise Partnership

#### **Gill Hamer**

Director

## **How We Measure Success**

### **The Marches Performance Management Framework**

The Marches Performance Management Framework (PMF) set out on page 3, provides a clear framework to monitor progress and the changes required to achieve our 2038 ambition.

The PMF is maintained and updated by the Economic Intelligence Unit (EIU) of Black Country Consortium Ltd. who provide in depth cross-thematic spatial analysis on The Marches economy on behalf of The Marches Local Enterprise Partnership.

Understanding the economic impact of current and planned activity in the context of The Marches SEP is fundamental to the work of the EIU as they continue to be at the forefront of new techniques and represent the region on a number of national panels.

To reflect the core themes of The Marches Strategic Economic Plan, the analysis in this report is structured to provide an overview of The Marches as a thriving, successful place to live and do business (**innovation and business environment**) with quality workers (**skills**), with an exceptional quality of life and natural environment (**infrastructure and places**), filled with collaboration to help others succeed (**sustainable and inclusive growth**).

The Marches Economic Review is produced by the Black Country Consortium's Economic Intelligence Unit (EIU) to provide an overview of The Marches economic performance during the year. The report measures success as set out in our Performance Management Framework and enables us to monitor real progress towards delivery of The Marches Strategic Economic Plan (SEP).

|  | Our Measures of Success - The<br>Marches Performance Management<br>Framework | Where are w        | /e now           | Change over last year             | Our Vision<br>(2038) | Ambitions/Scale<br>of the Challenge |  |  |  |
|--|--|--------------------|------------------|-----------------------------------|----------------------|-------------------------------------|--|--|--|
|  | By 2038 in The Marches we will have:   |                    |                  |                                   |                      | •<br>•                              |  |  |  |
|  | Overarching  |                    |                  |                                   |                      |                                     |  |  |  |
|  | Increased total GVA (£bn)  | £14.2              |                  | +4.5% The Marches<br>+3.6% UK     | £23.8                | +£9.6                               |  |  |  |
|  | Raised GVA per head and reduced the output gap                               | £20,68             | 0                | +3.5% The Marches<br>+3.0% UK     | £29,425              | +£8,745                             |  |  |  |
|  | Increased GVA per hour   | £26.52             |                  | +1.9% The Marches<br>+2.5% UK     | £33.65               | +£7.13                              |  |  |  |
| An inclusive place that enables residents<br>from all communities to thrive and<br>develop with quality jobs offering good<br>wages, training and progression. | Increased GVA per employee   | £48,62             | 9                | +2.4% The Marches<br>+2.2% Eng.   | £60,523              | £11,894                             |  |  |  |
|  | Raised the number of local jobs  | 291,000            | 0                | +2.1% The Marches<br>+1.3% Eng.   | 349,700              | +58,700                             |  |  |  |
|  | Reduced unemployment   | 8,215              |                  | +2,845 The Marches<br>+194,605 UK |                      |                                     |  |  |  |
|  | Increased the economic activity rate   | 81.9%<br>329,00    |                  | +1.9pp The Marches<br>+0.1% UK    |                      |                                     |  |  |  |
|  | Reduced the % of workless households   | 12.5%<br>25,100    |                  | -14.0% The Marches<br>-0.9% UK    |                      |                                     |  |  |  |
| -  | Raised resident incomes  | £26,56             | 7                | +5.4% The Marches<br>+2.8% UK     | £29,574              | +£3,007                             |  |  |  |
|  | Increased graduate retention   | 43.7%              |                  |                                   | 59.7%                | +16.0%                              |  |  |  |
|  | Grown our population   | 690,180            |                  | +0.9% The Marches<br>+0.6% UK     | 807,500              | +117,320                            |  |  |  |
| A growing place, attracting more people to come, stay and build their careers and  |  | Aged 0-15          | 17.6%<br>121,605 | +1.1% The Marches<br>+1.0% UK     |                      |                                     |  |  |  |
| businesses.  | A balanced population age profile  | Aged 16-64         | 60.0%<br>413,921 | +0.3% The Marches<br>+0.2% UK     |                      |                                     |  |  |  |
|  |  | Aged 65+           | 22.4%<br>154,654 | +2.1% The Marches<br>+1.5% UK     |                      |                                     |  |  |  |
|  | High levels of knowledge workers   | 42.2%<br>142,90    |                  | +8.7% The Marches<br>+2.4% UK     | 167,900              | +25,000                             |  |  |  |
|  | Innovation and Business Environment  |                    |                  |                                   |                      |                                     |  |  |  |
|  | Raised total enterprise stock levels   | 27,460             | )                | +1.3% The Marches<br>+3.3% UK     | 32,660               | +5,200                              |  |  |  |
| A place that is open for business, up for<br>business and pro-growth.  | Raised the enterprise birth rate per 10,000 people                           | 39                 |                  | -4.2% The Marches<br>-8.3% UK     | 58                   | +2,853                              |  |  |  |
|  |  | High Achievers     | 585              | +2.6% The Marches<br>+4.1% UK     |                      |                                     |  |  |  |
|  | Proportionate business base composition                                      | Growth Pioneers    | 2,085            | +1.0% The Marches<br>+2.0% UK     |                      |                                     |  |  |  |
|  | by size  | Potential Gazelles | 6,350            | +3.2% The Marches<br>+2.4% UK     |                      |                                     |  |  |  |
|  |  | Solid Performers   | 9,275            | +4.4% The Marches<br>+2.9% UK     |                      |                                     |  |  |  |

|   | Our Measures of Success - The<br>Marches Performance Management<br>Framework | Where are we                          | e now  | Change over last year             | Our Vision<br>(2038)                 | Ambitions/Scale<br>of the Challenge |
|---|--|---------------------------------------|--------|-----------------------------------|--------------------------------------|-------------------------------------|
|   |  | Lifestylers                           | 12,485 | -4.7% The Marches<br>-3.8% UK     |                                      |                                     |
|   |  | Agri-Tech                             | 10,255 | 1.5% The Marches<br>1.0% UK       |                                      |                                     |
|   |  | Advanced Manufacturing                | 42,255 | 1.5% The Marches<br>-0.6% UK      |                                      |                                     |
|   |  | Construction                          | 13,450 | 12.6% The Marches<br>7.5% UK      |                                      |                                     |
| A global centre of excellence in advanced   |  | Cyber Security and Resilience         | 11,325 | -12.5% The Marches<br>-0.5% UK    | Create 57,700                        | +57,700                             |
| manufacturing specifically automotive,<br>cyber security, and the next phase of   | Increased growth in key business sectors<br>- jobs by sector                 | Business and Professional<br>Services | 49,800 | 10.0% The Marches<br>1.5% UK      | more jobs by<br>2038                 |                                     |
| technology development in agriculture,<br>environment and food production.  | - JODS BY SECLOR   | Health and Social Care                | 41,600 | -1.8% The Marches<br>2.5% UK      |                                      |                                     |
|   |  | Public Sector inc Education           | 29,750 | -0.8% The Marches<br>0.7% UK      |                                      |                                     |
|   | -  | Retail                                | 49,250 | -4.8% The Marches<br>0.8% UK      |                                      |                                     |
|   |  | Transport and Logistics               | 9,285  | -10.9% The Marches<br>-2.2% UK    |                                      |                                     |
|   |  | Visitor Economy                       | 30,125 | 7.9% The Marches<br>2.2% UK       |                                      |                                     |
|   |  | Environmental Technologies            | 3,255  | 28.7% The Marches<br>7.2% UK      | Create 1,000<br>more jobs by<br>2038 | +1,000                              |
|   | Skills   |                                       |        |                                   |                                      |                                     |
|   | A Good level of development for children at the end of reception             | 71.6%                                 |        | -0.3pp The Marches<br>+0.8pp Eng. |                                      |                                     |
|   | Increased pupils Progress 8 Score  | -0.08                                 |        | 0.00 The Marches<br>+0.01 Eng.    | -0.02                                | -0.06                               |
| A collaborative and proactive place with  | Increased the number of people with NVQ3 + Qualifications                    | 55.6%<br>222,700                      |        | +1.8% The Marches<br>+1.4% UK     | 60.0%                                | +17,780 people                      |
| and public organisations working together<br>to agree what needs to happen and<br>getting things done. Known as a good<br>place to start and grow a business. | Increased the number of people with NVQ4 + Qualifications                    | 35.2%<br>141,300                      |        | +7.1% The Marches<br>+2.3% UK     | 39.2%                                | +15,814 people                      |
|   | Reduced the number of people with no qualifications                          | 7.1%<br>28,500                        |        | -5.3% The Marches<br>-0.8% UK     |                                      |                                     |
|   | Increased the number of apprenticeships                                      | 6,020                                 |        | -20.6% The Marches<br>-24.1% Eng. |                                      |                                     |
|   | Increased the total employment rate  | 79.4%<br>319,900                      |        | +2.7pp The Marches<br>+0.3pp UK   |                                      |                                     |
|   | Increased the % employers investing in training                              | 62%                                   |        |                                   | 66%                                  | +4pp                                |

|   | Our Measures of Success - The<br>Marches Performance Management<br>Framework             | Where are we now                 |            | Change over last year            | Our Vision<br>(2038)   | Ambitions/Scale<br>of the Challenge |
|---|--|----------------------------------|------------|----------------------------------|--|-------------------------------------|
|   | Infrastructure and Places  |                                  |            |                                  |  |                                     |
| A destination not a boundary - gateway to<br>markets in the Midlands, Wales, South  | Increased net new homes  | 305,050                          |            | +1.2% The Marches<br>+0.9% Eng.  | 359,450  | +54,400                             |
| West, North and Europe. A visitor<br>destination with significant natural and<br>cultural resources that is well known and<br>attracts people looking for a high-quality<br>experience.         | Increased the total number of visitors to the area (millions)                            | 20.7                             |            |                                  |  |                                     |
|   | Sustainable and Inclusive Growth   |                                  |            |                                  |  |                                     |
|   | Reduced the number of households living in fuel poverty                                  | 11.7%<br>33,703                  |            | 1.2pp The Marches<br>-0.5pp Eng. | Lower fuel<br>poverty to<br>below 10%                            | -1.7pp                              |
| At the forefront of changes in how people<br>live and work using new technology and<br>improved physical and digital connectivity<br>to enable businesses and people to<br>develop and succeed. | Increased the proportion of businesses<br>and people connected to superfast<br>broadband | 63.6%                            |            |                                  |  |                                     |
| A pioneer in the provision and testing of digitally driven health and social care for   | Increase life satisfaction   | 7.72                             |            | -0.3% The Marches<br>+1.0% UK    | Be in the top<br>25% for life<br>satisfaction<br>nationally      | +0.13                               |
| dispersed populations supporting healthy<br>ageing and economic participation in later<br>life.   | Increased healthy life expectancy  | Male                             | 63.9 years | -1.4% The Marches<br>+0.2% Eng.  |  |                                     |
| iiie.   | increased nearing ine expectancy   | Female                           | 65.1 years | +0.4% The Marches<br>-0.2% Eng.  |  |                                     |
|   | Renewable energy   | 16%<br>517,149                   |            | +13.9% The Marches<br>+19.5% UK  | Move to 50%<br>renewable<br>electricity<br>generation by<br>2030 | +34pp                               |
|   | Reduced CO <sub>2</sub> emissions  | 5.7 ktCO <sub>2</sub> per person |            | -4.4% The Marches<br>-4.2% Eng.  | New target of 0<br>emissions by<br>2050                          | -3,888 ktCO <sub>2</sub>            |
|   | House price to income ratio  | 7.8                              |            | -1.6% The Marches<br>+1.2% Eng.  | 8.00   | +0.20                               |

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• Illustrates those indicators where The Marches moved in a positive direction of travel compared to the UK average

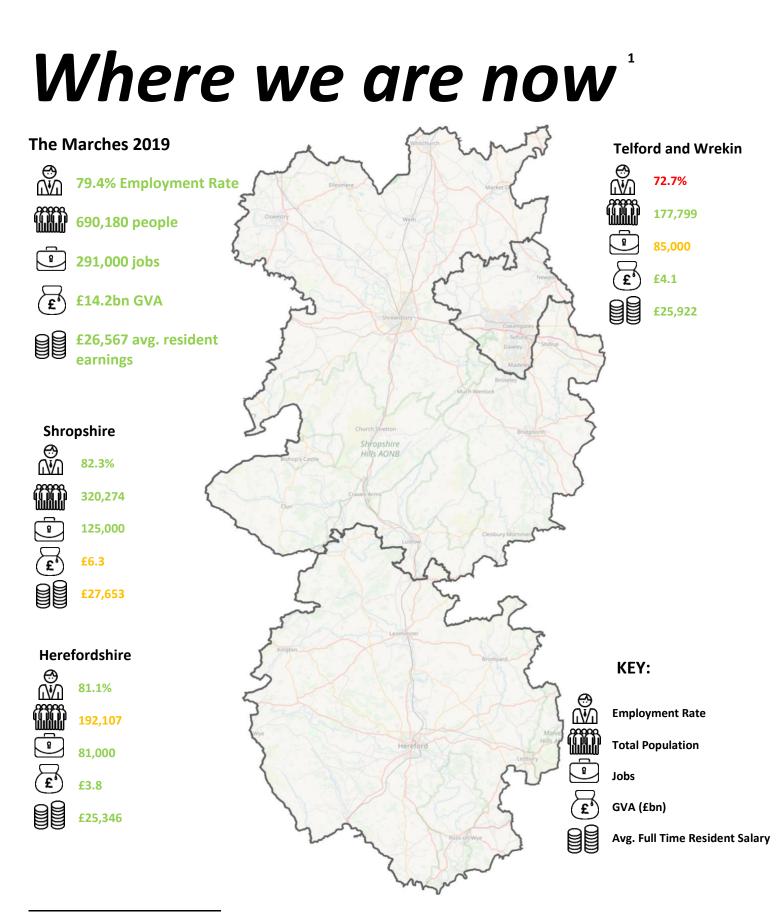
Indicates the reverse

• Indicates no change or a growth in the right direction but less than the UK average growth

pp Equals percentage points

Target visions in *italics* indicate the UK average value

Please note claimant count figures have been impacted due to the roll out of universal credit



<sup>&</sup>lt;sup>1</sup> The green shading illustrates those indicators where The Marches moved in a positive direction of travel compared to the UK average, the red shading indicates the reverse and the orange indicates a growth rate in the right direction but less than the UK average growth rate.

### SECTION 2: The Marches Successes

| Theme                                  | Key Message  |
|--|--|
|  | Economy at an eight-year high - £14.2bn GVA  |
| Innovation and Business<br>Environment | GVA per head continuing to increase - £20,680 and at a faster rate than the UK 3.5% vs 3.0%                      |
| Linvironment                           | Record number of enterprises – 27,460  |
|  | Resident incomes are up – £26,657 and at an all-time high  |
|  | Record number of jobs – 291,000  |
| Skills                                 | An increase in the number of people with NVQ4+ by 9,400 to a total of 141,300 people, or 35.2% of the population |
|  | Employment rate has increased by 4.3pp since 2013 to a record high of 79.4% in 2018                              |
| Infrastructure and Discours            | 305,050 homes in The Marches, up by 1.2% since last year   |
| Infrastructure and Places              | Growing Population – 690,180 people  |

# SECTION 3: Headline Indicators

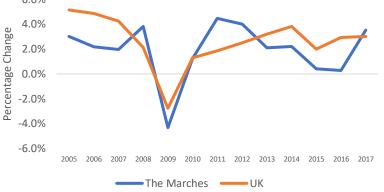
#### **Productivity**

The Marches total Gross Value Added (GVA) continues to grow and in 2017 was £14.2bn. This is an increase of £612m compared to 2016 which equates to a growth rate of 4.5%, above the UK average of 3.6%. The Marches accounts for 10.6% of the West Midlands region's GVA and 0.8% of UK GVA.

GVA per head in The Marches is at its highest ever at £20,680, a £702 increase from 2016. The growth rate was higher than the UK average (3.5% compared to 3.0%). However, GVA per head is £6,876 lower than the UK average of £27,555.



GVA Annual Change Between 2005 - 2017



Source: Office for National Statistics (ONS) (2018) Regional Gross Value Added (Balanced GVA)

#### The Marches Output Gap

Since 2009 The Marches GVA per head has increased each year and overall by 19.7% (£3,999), compared to a 22.5% increase across the UK. In the context of the UK average, The Marches output gap currently stands at £4.7bn. The figure below demonstrates the components of the output gap.

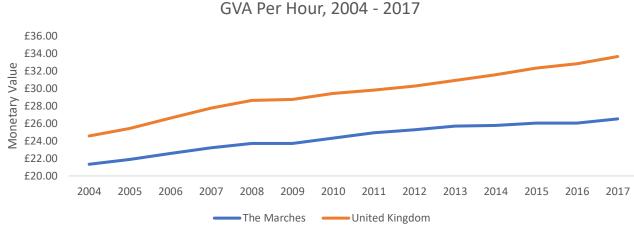


Source: ONS Annual Population Survey and Business Demography (2018 release)

#### **GVA Per Hour**

GVA per hour has increased year on year since 2004, achieving a record high in 2017 at £26.52 per hour, growing by 1.9% (+£0.49) since last year. This is lower than the UK average of £33.65 per hour (+£0.83).

GVA per hour varies significantly within The Marches, with Herefordshire having the lowest at £23.84, and Shropshire and Telford and Wrekin higher at £27.09 and £28.64 respectively.



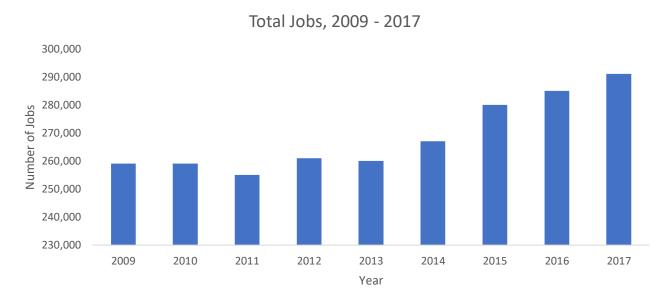
Source: ONS (2019), Regional and sub-regional productivity in the UK (Smoothed)

#### **GVA Per Employee**

In 2017 GVA per employee was £48,629 in The Marches, this is £11,894 lower than the England average of £60,523. Since 2016, The Marches GVA per employee has increased by 2.4% (£1,124) which is above the national growth rate of 2.2%.

#### **Local Jobs**

There were 291,000 jobs reported in The Marches in 2017, which is an increase of 32,000 jobs since 2009 (+12.4% vs 11.8% nationally). There was an increase of 6,000 jobs between 2016 and 2017 (+2.1%), while nationally there was a 1.3% growth reported.





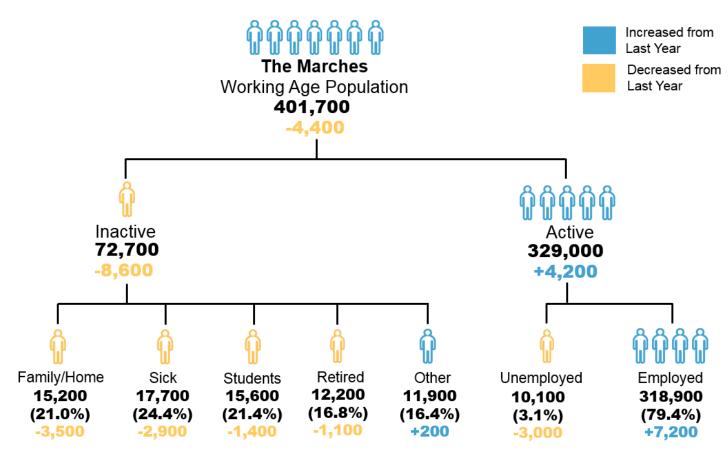
The following table shows the annual percentage change in total jobs for The Marches since 2009/10:

|  | Annual Percentage change in jobs <sup>2</sup> |  |  |  |  |  |  |  |
|--|---|--|--|--|--|--|--|--|
| 2009/10 2010/11 2011/12 2012/13 2013/14 2014/15 2015/16 2016/1 |   |  |  |  |  |  |  |  |
| 0% -1.5% 2.4% -0.4% 2.7% 4.9% 1.8% 2.1%                        |   |  |  |  |  |  |  |  |

#### **Economic Activity**

The total working age (16- 64) population of The Marches has decreased since 2017 by -4,400 people to 401,700 people<sup>3</sup>. 81.9% (329,000 people) are economically active, increasing from the past year by 1.9pp (or +4,200 people). This includes both employed 318,900 people) and unemployed<sup>4</sup> people (10,100).

In The Marches, 18.1% (72,700 people) are economically inactive, and this has decreased from 2017 by 1.9pp (or -8,600 people). Out of the five economically inactive categories, those classed as other was the only area within The Marches to experience an increase from the previous year by 200 people to 16.4% (+2.1pp), mirroring the UK trend which also increased to 11.5% (+0.5pp). In contrast those looking after the family/home in The Marches decreased by 3,500 people to 21.0% (-2.0pp), with the UK average decreasing by 0.7pp.



Source: ONS (2019) Annual Population Survey Jan – Dec 2018

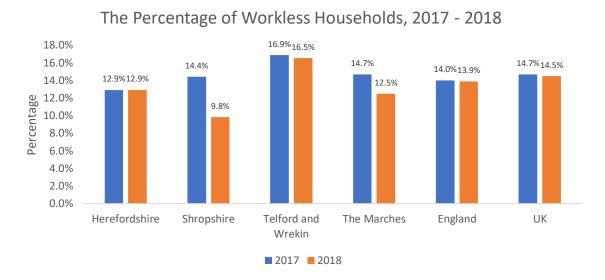
<sup>&</sup>lt;sup>2</sup> Green indicates an improvement from the previous year which is above the England average, orange indicates no change or growth that is below the England average and red indicates a negative change from the previous year.

<sup>&</sup>lt;sup>3</sup> Please note figures may not add up due to rounding.

<sup>&</sup>lt;sup>4</sup> The unemployment denominator is in relation to the labour force and not the population.

#### **Workless Households**

In 2018 there were 12.5% (25,100) workless households in The Marches, below the UK average of 14.5%. Compared to 2017, The Marches has decreased by 14.0% since the previous year (-4,100 households), whereas across the UK there was a decrease of 0.9%. Since 2004 there has been a 22.3% decrease in the number of workless households across The Marches (-7,200), with the greatest decrease seen in Shropshire (-4,000 households).

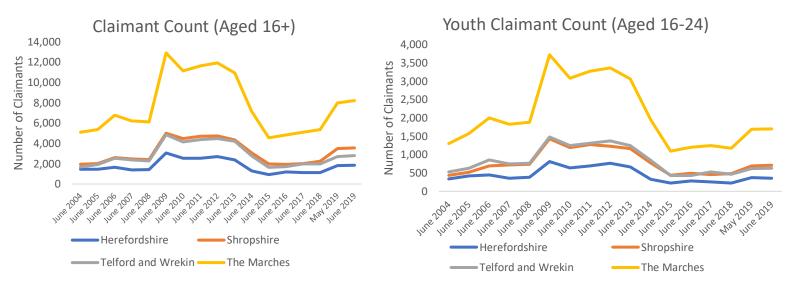


Source: ONS (2019) Annual Population Survey – Households.

#### **Claimant Count**

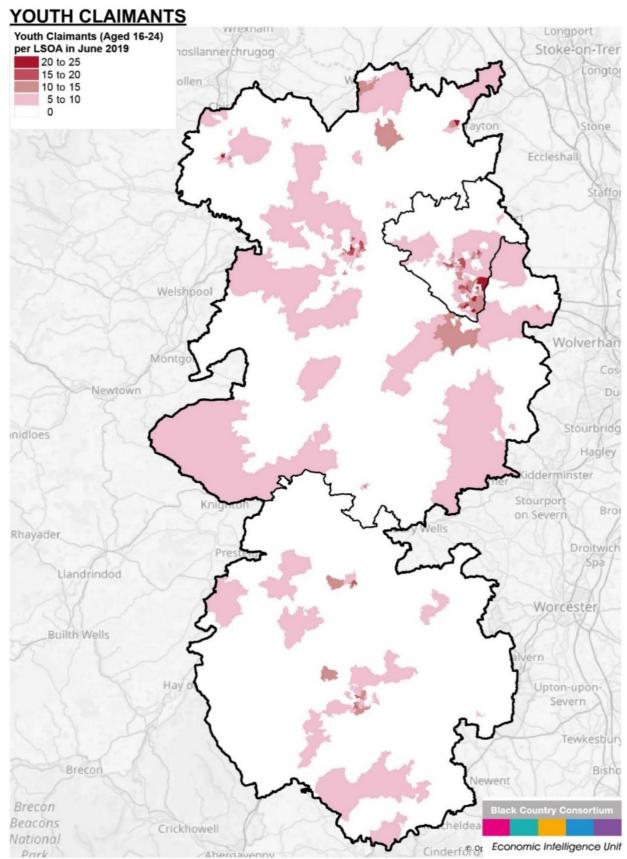
In June 2019 there were 8,215 claimants aged 16+ in The Marches, an increase of 53% since June 2018 (+2,845 people), a higher increase than the UK rate of 26.5%. 1,850 were in Herefordshire, 3,560 were in Shropshire, and 2,805 were in Telford and Wrekin. Since 2004 there has been a 61.7% increase in the number of claimants (+3,135 people), compared to a 32.0% increase across the UK.

In June 2019 there were 1,700 youth claimants aged between 16-24, an increase of 44.7% since last year (+525 people), compared to a 26.8% increase across the UK. Since 2004 there has been a 30.8% increase in the number of youth claimants (+400 people) compared to a 2.0% decrease across the UK.



Source: Department for Work and Pensions (2019), Claimant Count by sex and age.

There has been an increase in the number of claimants post the 2008/9 global financial crash until 2012, after which the numbers of claimants in The Marches began to reduce.



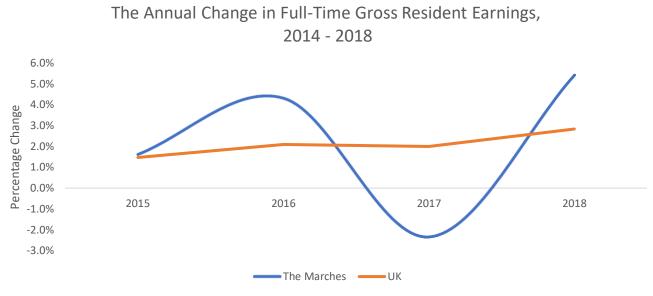
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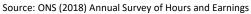
#### **Earnings**

Average full-time annual earnings for The Marches residents rose by £1,366 to £26,567 in April 2018. This is an increase of 5.4% compared to the UK average increase of 2.8%. While average full-time workplace annual earnings in The Marches was £25,947 in April 2018 an increase of £1,780 (7.4% compared to 2.8% UK).

Average resident earnings in The Marches is £3,007 less than the UK average. Resident earnings currently stand at 90% of the UK average. The average workplace earnings in The Marches is £3,627 less than the UK average of £29,574.

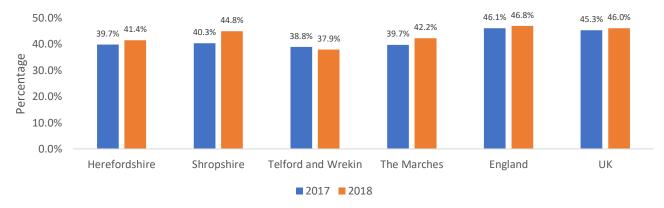
Between 2014 and 2018, average annual full-time resident earnings in The Marches have increased by £2,225. The growth rate over this period is 9.1% compared to 8.7% for the UK.





#### Knowledge Workers

In 2018 there were a total of 142,900 knowledge workers, this accounts for 42.2% of all workers in The Marches. Since 2017 there was an additional 11,400 knowledge workers, an increase of 8.7%, a faster rate of growth than the UK average of 2.4%. There were 40,300 in Herefordshire, 71,300 in Shropshire, and 31,300 in Telford and Wrekin. In order to meet the UK average of 46% requires an additional 13,132 knowledge workers across The Marches.



#### The Percentage of Knowledge Workers, 2017-2018

Source: ONS (2019) Annual Population Survey Jan – Dec 2018

<sup>&</sup>lt;sup>5</sup> Knowledge workers are defined as the percentage of people in employment who are: 1 managers, directors and senior officials, 2: professional occupations, 3: associate prof & tech occupations

#### **Graduate Retention**

Data shows that in The Marches there are fewer young people who stay in the area for both study and employment compared to the national average (4.1% vs 29.3%). The Marches has a higher than national average percentage of people leaving to study but returning for employment (39.6% vs 30.4%). Data shows The Marches has a low student retention rate, as 55.2% of young people leave for study and do not return (compared to 34.3% nationally), and only 1.2% of young people stay for study and leave for employment (compared to 6% nationally). Over half (56.4%) of students leave The Marches after graduating compared to 40.3% nationally.

|                  | Stay for study and<br>employment | Leave for study,<br>return for<br>employment | Leave for study, do<br>not return | Stay for study, leave<br>for employment |
|------------------|----------------------------------|--|-----------------------------------|---|
| The Marches      | 4.1%                             | 39.6%  | 55.2%                             | 1.2%                                    |
| National Average | 29.3%                            | 30.4%  | 34.3%                             | 6.0%                                    |

Source: Higher Education Funding Council for England 2017 data

#### **Population**

In 2018 there were a total of 690,180 people in The Marches. Of these, 413,921 were of working age (16-64 years old). Since 2017, the total population has increased by 0.9% (+5,912 people), which is a greater increase than the UK average of 0.6%. 46.4% of the population live in Shropshire (320,274 people), 27.8% live in Herefordshire (192,107 people), and 25.8% live in Telford and Wrekin (177,799 people).

|   | Annual Change in Population <sup>6</sup> |  |  |  |  |  |          |
|---|--|--|--|--|--|--|----------|
| Mid 2010     Mid 2011     Mid 2012     Mid 2013     Mid 2014     Mid 2015     Mid 2016     Mid 2017     Mid 201 |  |  |  |  |  |  | Mid 2018 |
| 0.6% 0.7% 0.6% 0.4% 0.6% 0.6% 0.8% 1.0% 0   |  |  |  |  |  |  | 0.9%     |

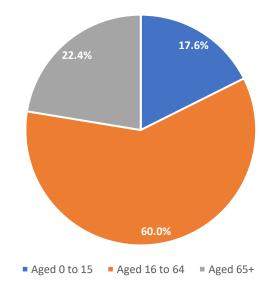
Source: ONS (2019) Mid-Year Population Estimates

#### **Population Age Profile**

In 2018, 17.6% of the population were aged between 0-15 years old (121,605 people), this is the same as the UK average. 60.0% of The Marches population are 16-64 years old (413,921 people), slightly lower proportion than the UK at 62.7%. 22.4% of The Marches population are aged 65+ (154,654 people) a higher proportion than the UK of 18.3%.

Since 2016, within The Marches there has been a 1.1% increase in the number of people aged 0-15 (+1,327 people), a 0.3% increase in people aged 16-64 (+1,336 people), and a 2.1% increase in the number of people aged 65+ (+3,249 people).





<sup>&</sup>lt;sup>6</sup> Orange indicates growth from the previous year but less than the UK average, while green indicates growth from the previous year which is above the UK average.

# SECTION 4: Innovation and Business Environment

#### **The Marches Enterprises**

Firms have been categorised into five groups based on their turnover band:<sup>7</sup>

1. There are 585 **"High Achiever"** enterprises with a turnover of more than £5 million a year, this is an increase of 15 enterprises compared to 2017 (+2.6%). These enterprises account for 1.9% of the business base – slightly lower than the UK average of 2.3%.

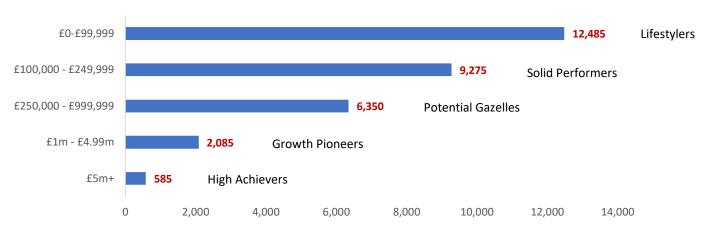
2. **"Growth Pioneers"** with a turnover band between £1m-£4.99m, contains 2,085 enterprises. These account for 6.8% of the business base, compared to the UK average of 6.9%. There are 20 more businesses in this cohort since last year (+1%).

3. The 6,350 **"Potential Gazelles"** enterprises that turnover between £250k to £999k account for 20.6% of the business base compared to 19.5% in the UK. There was also a 3.2% increase on the business base in this cohort (+195 enterprises).

4. The 9,275 SMEs with a turnover between £100k to £249k are classified as **"Solid Performers"** and account for 30.1% of the business base, slightly below the UK business base of 31.9%. This is a 4.4% increase compared to 2017 (+395 enterprises).

5. Enterprises with a turnover less than £100k are classed as **"Lifestylers"**, this includes micro enterprises of which there are 12,485. These account for 40.6% of the business base, a decrease of 4.7% since the previous year (-620 enterprises). This business base is slightly higher than the UK average of 39.5%.

<sup>&</sup>lt;sup>7</sup> Currently the Business Demography dataset does not provide a breakdown by turnover of the 27,460 registered enterprises. However, this breakdown can be obtained via the UK Business Count Dataset, which is a snapshot (March 2018) of the Business Demography dataset. At the time of the snapshot there were 30,780 enterprises in The Marches which has been used for the turnover analysis.

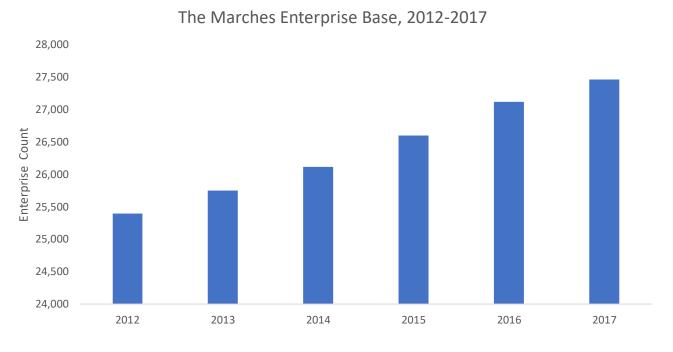


The Marches Enterprise Base, 2018

Source: ONS (2018) UK Business Count

There has been a steady increase of enterprises in The Marches since 2012. In 2017, there were 27,460 active enterprises in The Marches, an increase of 345 (+1.3%) enterprises since 2016<sup>8</sup>, and an increase of 2,065 enterprises since 2012 (+8.1%).

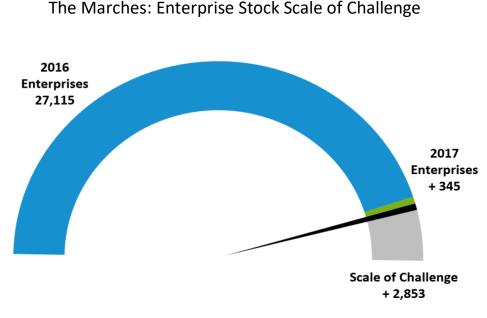
This equates to 401 enterprises per 10,000 population in 2017, below the UK average of 464 per 10,000 population. Within The Marches, Herefordshire performs higher on the number of enterprises per 10,000 population, at 444. Shropshire's 13,600 enterprises equate to 428 per 10,000 population, with Telford & the Wrekin's 5,380 enterprises equating to 306 per 10,000 population.



Source: ONS (2018) Business Demography

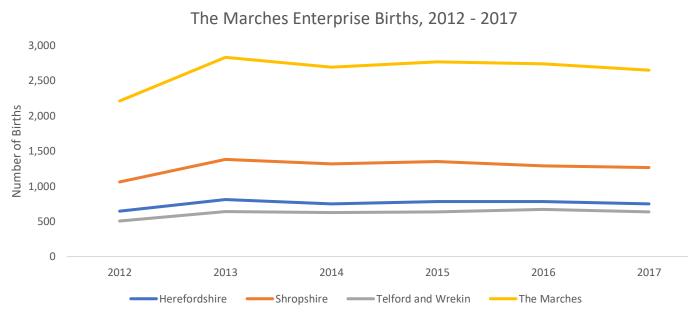
<sup>&</sup>lt;sup>8</sup> ONS (2018), Business Demography 2017

As shown in the diagram below, The Marches requires 2,853 additional enterprises to reach the national average for enterprises per 10,000 population (464).



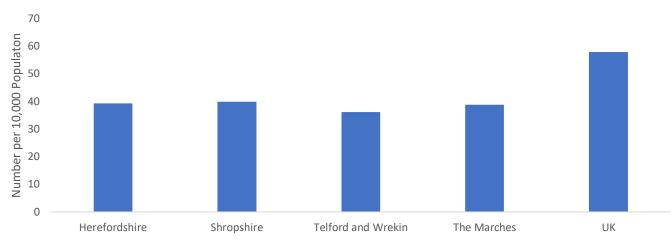
Source: ONS (2018) Business Demography

#### The Marches Enterprise Births, Deaths and Survival



Source: ONS (2018) Business Demography

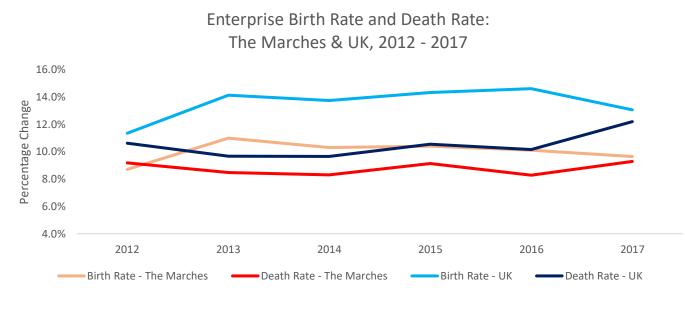
2,650 new enterprises were started in The Marches in 2017. Despite strong growth in new enterprise starts over the last 4 years, there have been declines both nationally and across The Marches (-7.7% UK vs -3.3% The Marches). Enterprise births in The Marches equates to 39 per 10,000 population compared to 58 per 10,000 population for the UK. This means that in order to meet the UK average, The Marches requires 1,307 more enterprise births annually.



#### Enterprise Births per 10,000 Population, 2017

Analysing enterprise survival and death rates helps us understand whether enterprise births in The Marches are turning into sustainable and successful businesses.

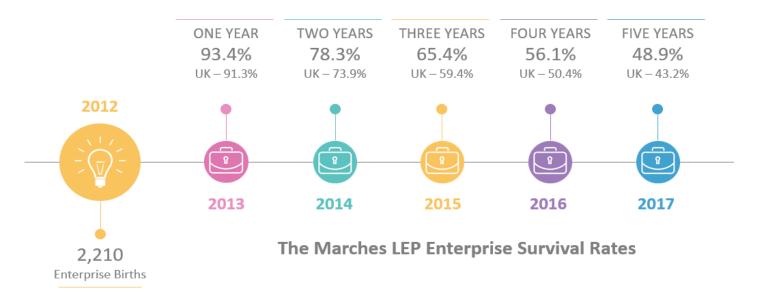
The Marches enterprise death rate<sup>9</sup> in 2017 was 9.3%. Positively, this is below the UK rate of 12.2% but is still the highest death rate in The Marches in the last 6 years. As the graph below shows, the gap between enterprise birth rates and death rates has remained stable since 2012, but in 2017 the gap closed considerably nationally. The gap between the enterprise birth and death rates is now just 0.4pp in The Marches and 0.9pp in the UK as a whole; driven by both a decrease in enterprise births and an increase in enterprise deaths.



Source: ONS (2018) Business Demography

Out of 2,210 enterprises births in 2012, 93.4% survived their first year compared to 91.3% across the UK. By 2017, 48.9% of the enterprises were still running compared to 43.2% across the UK. Demonstrated in the following image, The Marches performs considerably better than the UK average when it comes to enterprise survival – both in the short-term and the long-term.

<sup>&</sup>lt;sup>9</sup> The number of enterprise deaths as a proportion of the active businesses



Source: ONS (2018) Business Demography

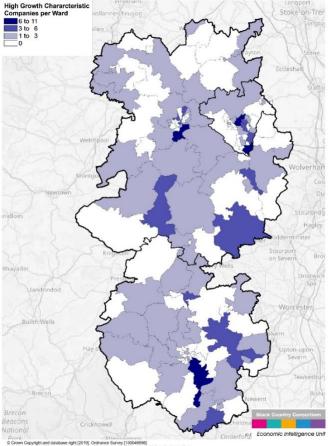
#### **High-Growth Firms**

Between 2014 and 2017, 6.4% of firms in The Marches were high-growth according to the OECD definition; this is slightly higher than the England average of 6.3%. However, The Marches has lower scale-up rates than the England average: between 2014-2017, 6% of £1-2m turnover businesses in The Marches grew to a minimum of £3m turnover, below the national rate of 7.5%.<sup>10</sup>

The spatial distribution of high-growth firms can be reflected in wider data. Based on a number of specific "triggers" to identify companies, 146 enterprises in The Marches are deemed to have high-growth characteristics.<sup>11</sup> The map shows the location of these.

The identified high-growth enterprises appear relatively wellspread across The Marches area, with particular hot-spots in and around the more urban areas of Hereford, Shrewsbury, and Telford. Almost half (72) of The Marches' 147 wards currently host no high-growth firms as identified by Beauhurst.

#### HIGH GROWTH COMPANIES



Source: Beauhurst High-Growth Company Database

<sup>&</sup>lt;sup>10</sup> Enterprise Research Centre: UK Local Growth Dashboard (June 2018). High-Growth is defined by the OECD as annualised average growth in employment of 20% or more over a three-year period (in this case applied to 2014-2017).

<sup>&</sup>lt;sup>11</sup> The identification of these companies is based on the Beauhurst database and platform. Beauhurst utilise 8 "triggers" to track companies with high-growth characteristics in the UK: equity/venture debt investment; academic spinout; scaleup; accelerator graduate; MBO; high growth list; innovation grant recipient.

#### **Sectors**

An assessment of the headline economic strengths of The Marches is carried out through analysis of 10 key sectors that make-up the whole economy. The below table demonstrates the **GVA**, **jobs and enterprises by these 11 sectors in The Marches**.

|                     |                                       |        | GVA (£m | )     | Jobs    |       |        | Enterp | rises (Sna | pshot) |
|---------------------|---------------------------------------|--------|---------|-------|---------|-------|--------|--------|------------|--------|
|                     |                                       | 2017   | %       | UK %  | 2017    | %     | Eng. % | 2018   | %          | UK %   |
| <b>F</b>            | Environmental Technologies            | 318    | 2.2%    | 2.6%  | 3,255   | 1.1%  | 1.1%   | 135    | 0.4%       | 0.5%   |
| Emerging<br>Sectors | Agri-Tech                             | 554    | 3.9%    | 1.8%  | 10,255  | 3.5%  | 0.7%   | 5,995  | 19.5%      | 4.3%   |
| Sectors             | Cyber Security and Resilience         | 658    | 4.6%    | 4.6%  | 11,325  | 3.9%  | 4.6%   | 350    | 1.1%       | 0.6%   |
| Core                | Advanced Manufacturing                | 2,359  | 16.7%   | 11.1% | 42,255  | 14.6% | 9.7%   | 2,730  | 8.9%       | 8.6%   |
| Economic<br>Sectors | Business and Professional<br>Services | 4,276  | 30.2%   | 38.1% | 49,800  | 17.2% | 24.9%  | 8,310  | 27.0%      | 39.6%  |
|                     | Visitor Economy                       | 558    | 3.9%    | 4.3%  | 30,125  | 10.4% | 9.9%   | 2,420  | 7.9%       | 7.9%   |
|                     | Retail                                | 1,890  | 13.4%   | 10.0% | 49,250  | 17.0% | 15.3%  | 4,285  | 13.9%      | 14.2%  |
| Enabling            | Transport and Logistics               | 381    | 2.7%    | 4.1%  | 9,285   | 3.2%  | 4.8%   | 915    | 3.0%       | 4.2%   |
| Sectors             | Construction                          | 988    | 7.0%    | 5.9%  | 13,450  | 4.6%  | 4.8%   | 3,385  | 11.0%      | 12.4%  |
|                     | Health and Social Care                | 1,109  | 7.8%    | 7.1%  | 41,600  | 14.3% | 13.1%  | 1,110  | 3.6%       | 4.2%   |
|                     | Public Sector incl. Education         | 1,059  | 7.5%    | 10.5% | 29,750  | 10.2% | 11.2%  | 1,135  | 3.7%       | 3.3%   |
|                     | Total                                 | 14,150 | 100%    | 100%  | 290,350 | 100%  | 100%   | 30,770 | 100%       | 100%   |

Sources: Business Register & Employment Survey (2018), ONS (2018) Regional Gross Value Added (Balanced GVA)

Business and Professional Services is the largest sector in The Marches across all three measures - £4.3bn GVA, over 49,000 jobs and 8,310 enterprises. Advanced Manufacturing is another large employer (42,255 jobs), contributing £2.4bn GVA from 2,730 businesses. Health and Social Care is the third largest sector in terms of employment (41,600 jobs).

The Marches has a higher than national average proportion of employment in many sectors including Advanced Manufacturing (14.6% vs 9.7%), Agri-Tech (3.5% vs 0.7%), Retail (17.0% vs 15.3%), Health and Social Care (14.3% vs 13.1%) and the Visitor Economy (10.4% vs 9.9%). In terms of concentration of enterprises by sector, the area's agricultural specialism is clear (19.5% of all businesses compared to 4.5% in the UK overall), as well as a strong Advanced Manufacturing presence (8.9% vs 5.2%) and Cyber Security and Resilience presence (1.1% vs 0.6%).

#### Sector Growth

GVA Growth by Sector, 2014-2017



Source: ONS Regional gross value added (balanced) local authorities by NUTS1 region

GVA in The Marches grew by 6.7% between 2014 and 2017, below the UK average of 10.6%. Three sectors in The Marches have seen GVA decline since 2014: Transport and Logistics (-17.9%), Environmental Technologies (-17.8%) and Health and Social Care (-9.3%). In each of these sectors the national trend was of positive growth.

In four sectors, GVA growth in The Marches has been faster than that of the UK average: Retail – the fastest growing sector in The Marches – 15.5% compared to 10.9% growth nationally, Public Sector incl. Education (15.9% vs 4.3%), Advanced Manufacturing (10.5% vs 10.4%) and Agri-tech (0.2% vs -6.5%).

This GVA data demonstrates the medium-term changes in the sectoral makeup of The Marches economy. For shorter-term changes, we can also assess sector jobs and enterprises growth in the last year of available data.

#### Jobs by Sector

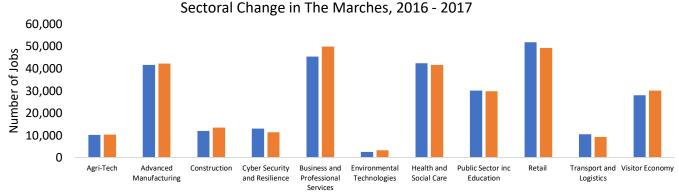
The highest number of jobs in 2017 for The Marches was in the Business and Professional Services Sector (49,800) followed by Retail (49,250). Environmental Technologies employ the least amount of people (3,255).

|                     |                                    | 2015    | 2016    | 2017    | %      | 16/17   | growth |
|---------------------|------------------------------------|---------|---------|---------|--------|---------|--------|
|                     | Environmental Technologies         | 2,745   | 2,530   | 3,255   | 1.12%  | 28.66%  | 725    |
| Emerging<br>Sectors | Agri-tech                          | 10,875  | 10,100  | 10,255  | 3.53%  | 1.53%   | 155    |
| Sectors             | Cyber Security and Resilience      | 12,050  | 12,950  | 11,325  | 3.90%  | -12.55% | -1625  |
| Core Economic       | Advanced Manufacturing             | 41,350  | 41,630  | 42,255  | 14.55% | 1.50%   | 625    |
| Sectors             | Business and Professional Services | 44,945  | 45,275  | 49,800  | 17.15% | 9.99%   | 4525   |
|                     | Visitor Economy                    | 25,125  | 27,925  | 30,125  | 10.38% | 7.88%   | 2200   |
|                     | Retail                             | 48,750  | 51,750  | 49,250  | 16.96% | -4.83%  | -2500  |
| Enabling Costors    | Transport and Logistics            | 11,710  | 10,425  | 9,285   | 3.20%  | -10.94% | -1140  |
| Enabling Sectors    | Construction                       | 14,950  | 11,950  | 13,450  | 4.63%  | 12.55%  | 1500   |
|                     | Health and Social Care             | 35,550  | 42,350  | 41,600  | 14.33% | -1.77%  | -750   |
|                     | Public Sector inc Education        | 28,750  | 30,000  | 29,750  | 10.25% | -0.83%  | -250   |
|                     | Total                              | 276,800 | 286,885 | 290,350 | 100%   | 1.20%   | 3,465  |

Source: Business Register & Employment Survey (2018)

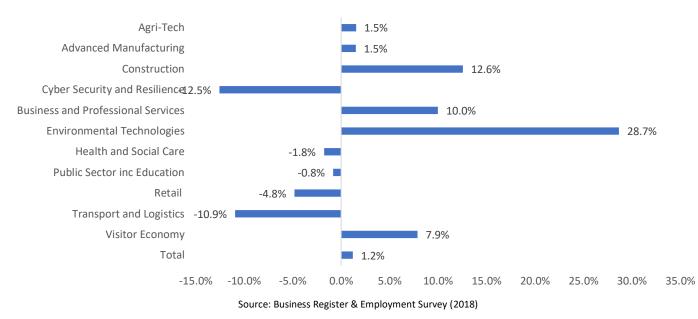
#### Jobs Growth

Between 2016 – 2017 there was a decrease in the number of jobs in the Cyber Security and Resilience Sector (-1,625), Health and Social Care Sector (-750 jobs), Public Sector including Education (-250 jobs), Retail (-2,500 jobs) and Transport and Logistics (-1,140 jobs).



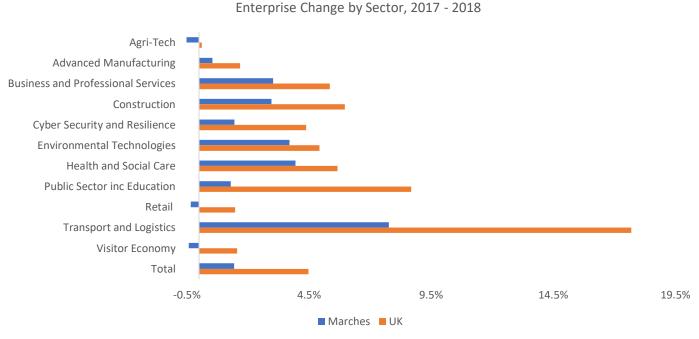
2016 2017

Source: Business Register & Employment Survey (2018)



Jobs Change by Sector in The Marches, 2016 - 2017

Between 2016 and 2017, slight overall jobs growth was experienced in The Marches and England overall (+1.2%). There was a decrease in the number of Marches jobs in the Cyber sector (-12.5%), Transport & Logistics sector (-10.9%), Retail (-4.8%), Public Sector incl. Education (-0.8%) and Health and Social Care (-1.8%). Large increases bigger than the England average were seen in the Environmental Technologies sector (+28.7%), Construction (+12.6%) and Business and Professional Services (+7.8%).



#### Enterprise Growth

In the last year the total number of enterprises in The Marches increased by 1.4%, though there is divergence across sectors. The Transport and Logistics Sector has seen the most growth in firms in The Marches in the last year (7.8% growth), with Health and Social Care having the second largest rate of increase (+3.9%). Some sectors have seen a fall in enterprises, Agri-Tech (-0.6%), Retail (-0.3%) and Visitor Economy (-0.4%).

ONS (2018), UK Business Counts

#### Sub-Sector Specialisms

Looking at sectors more granularly allows us to understand the sub-sector specialisms that exist in The Marches.

In terms of pure jobs figures, the largest 2-digit SIC code activity in The Marches is Retail trade, except of motor vehicles and motorcycles (27,000), followed by Education (24,000) and Human health activities (20,000). Sub-sectors represented below typically fit within enabling sectors such as Public Sector including Education, Retail and Health and Social Care and Cyber Security and Resilience.

#### Top 15 SIC 2-digit sub-sectors by Employment in The Marches

| Industry and SIC code   | 2017 Jobs | Sector Group                       |
|---|-----------|------------------------------------|
| 47: Retail trade, except of motor vehicles and motorcycles                  | 27,000    | Retail                             |
| 85: Education   | 24,000    | Public Sector incl. Education      |
| 86: Human health activities   | 20,000    | Health and Social Care             |
| 56: Food and beverage service activities                                    | 18,000    | Visitor Economy                    |
| 46: Wholesale trade, except of motor vehicles and motorcycles               | 15,000    | Retail                             |
| 87: Residential care activities   | 11,250    | Health and Social Care             |
| 84: Public administration and defence; compulsory social security           | 10,750    | Cyber Security and Resilience      |
| 01: Crop and animal production, hunting and related service activities      | 9,800     | Agri-Tech                          |
| 78: Employment activities   | 9,750     | Business and Professional Services |
| 88: Social work activities without accommodation                            | 9,250     | Health and Social Care             |
| 10: Manufacture of food products  | 8,500     | Advanced Manufacturing             |
| 45: Wholesale and retail trade and repair of motor vehicles and motorcycles | 7,250     | Retail                             |
| 43: Specialised construction activities                                     | 7,000     | Construction                       |
| 70: Activities of head offices; management consultancy activities           | 6,750     | Business and Professional Services |
| 68: Real estate activities  | 5,750     | Business and Professional Services |

#### Source: Business Register & Employment Survey (2018)

However, the Location Quotient (LQ) analysis carried out as part of The Marches SEP evidence pack<sup>12</sup> points to a number of key industrial specialisms locally, including:

- Manufacture of basic metals
- Manufacture of rubber and plastic products
- Manufacture of food products
- Manufacture of wood and of products of wood cork and straw
- Manufacture of motor vehicles, trailers and semi-trailers
- Veterinary activities

LQs are ratios for each sector between the local share of employment and share of employment in Great Britain. Higher LQs correspond to higher levels of specialisation, with an LQ above 1 indicating that the area is more specialised in that sector than Great Britain as a whole.

In addition to the established specialisms set out in the SEP evidence pack, other sub-sector activities are growing into potential specialisms in The Marches. The below table demonstrates the top 20 2-digit SIC code activities for jobs growth between 2015 and 2017 in The Marches (those with 500 jobs or more). The sub-sectors shaded in blue are already identified as Marches specialisms in the SEP evidence pack, whilst all the others can be identified as growing activities in The Marches that have the potential to be specialisms in future.

<sup>&</sup>lt;sup>12</sup> The Marches LEP: SEP Evidence Base (October 2018)

#### Top 20 SIC 2-digit sub-sectors by Employment Growth in The Marches

| Industry   | 2017<br>Jobs | 2015-2017<br>Jobs Growth<br>Marches | 2015-2017<br>Jobs Growth<br>England | Sector Group                          |
|--|--------------|-------------------------------------|-------------------------------------|---------------------------------------|
| 75: Veterinary activities  | 1,100        | 100%                                | 17%                                 | Health and Social Care                |
| 13: Manufacture of textiles  | 650          | 86%                                 | 22%                                 | Advanced Manufacturing                |
| 32: Other manufacturing  | 850          | 70%                                 | 3%                                  | Advanced Manufacturing                |
| 42: Civil engineering  | 2,550        | 65%                                 | 20%                                 | Construction                          |
| 72: Scientific research and development                              | 550          | 64%                                 | -2%                                 | Business and Professional<br>Services |
| 69: Legal and accounting activities                                  | 3,700        | 57%                                 | 6%                                  | Business and Professional<br>Services |
| 70: Activities of head offices; management<br>consultancy activities | 6,750        | 47%                                 | 5%                                  | Business and Professional<br>Services |
| 88: Social work activities without<br>accommodation                  | 9,250        | 37%                                 | 2%                                  | Health and Social Care                |
| 11: Manufacture of beverages   | 1,415        | 37%                                 | 16%                                 | Advanced Manufacturing                |
| 31: Manufacture of furniture   | 850          | 31%                                 | 3%                                  | Advanced Manufacturing                |
| 58: Publishing activities  | 550          | 29%                                 | -14%                                | Business and Professional<br>Services |
| 87: Residential care activities                                      | 11,250       | 29%                                 | 0.3%                                | Health and Social Care                |
| 68: Real estate activities   | 5,750        | 28%                                 | 1%                                  | Business and Professional<br>Services |
| 56: Food and beverage service activities                             | 18,000       | 24%                                 | 8%                                  | Visitor Economy                       |
| 77: Rental and leasing activities                                    | 1,800        | 24%                                 | -14%                                | Business and Professional<br>Services |
| 28: Manufacture of machinery and equipment n.e.c.                    | 3,800        | 23%                                 | 5%                                  | Advanced Manufacturing                |
| 24: Manufacture of basic metals                                      | 2,500        | 22%                                 | -2%                                 | Advanced Manufacturing                |
| 81: Services to buildings and landscape activities                   | 5,750        | 21%                                 | -4%                                 | Public Sector incl.<br>Education      |
| 55: Accommodation  | 5,000        | 20%                                 | 6%                                  | Visitor Economy                       |
| 26: Manufacture of computer, electronic and optical products         | 1,050        | 20%                                 | 10%                                 | Advanced Manufacturing                |

Source: Business Register & Employment Survey (2018)

Of activities that weren't initially identified as a specialist in the SEP evidence, the manufacture of textiles has seen the most growth in jobs in The Marches since 2015 (86% growth). This is followed by other manufacturing (+70% jobs growth) and civil engineering (+65%).

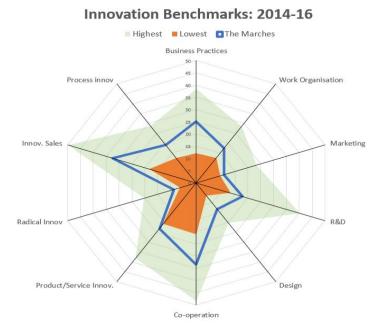
7 sub-sectors in the above table were previously identified as Marches specialisms, with veterinary activities showing the fastest jobs growth since 2015 of these (+100%), followed by residential care activities (+29%) and food and beverage service activities (+24%).

In all of the above sub-sectors jobs growth in The Marches exceeded that of the England average. The sectors represented indicate a greater cross-section than the sectors with the most employment. High rates of employment growth in recent years have been particularly prominent in the Advanced Manufacturing and Business and Professional Services sectors.

#### **Innovation**

The Enterprise Research Centre's (ERC) recent Benchmarking Local Innovation 2019 report provides innovation benchmarks for local areas in England (defined by LEPs). The benchmarks are based on a new analysis of data from the 14,000 firms which responded to the UK Innovation Survey 2017, covering the period 2014-2016.

In comparison to other LEPs, The Marches performs best on process innovation (ranked 14<sup>th</sup>), followed by collaboration (ranked 16<sup>th</sup>) and design investment (ranked 19<sup>th</sup>).



Source: ERC (2019), Benchmarking local innovation – the innovation geography of England, 2019

As shown below, across most indicators The Marches ranking has worsened when comparing the 2017 study (covering 2012-2014) with the 2019 study (covering 2014-2016). The largest drop in ranking has been within the introduction of new business practices indicator (-22 rank places), followed by new to market innovation (-18) and new methods of work organisation (-14).

#### Marches LEP Innovation Performance: 2017 and 2019 Studies

|  | 2017 Study<br>Ranking | 2019 Study<br>Ranking | Change |
|--|-----------------------|-----------------------|--------|
| Product/Service Innovation             | 25                    | 29                    | -4     |
| Radical Innovation (New to Market)     | 2                     | 20                    | -18    |
| Process Innovation                     | 4                     | 14                    | -10    |
| R&D                                    | 33                    | 31                    | +2     |
| Co-operation                           | 6                     | 16                    | -10    |
| Introduction of New Business Practices | 5                     | 27                    | -22    |
| New Methods of Work Organisation       | 18                    | 32                    | -14    |
| Marketing Innovation                   | 25                    | 35                    | -10    |
| Design Investment                      | 24                    | 19                    | +5     |
| Sales of Innovative Products/Services  | 34                    | 28                    | +6     |

# SECTION 5: **Skills**

#### **Good Level of Development**

School readiness at age 5 has a strong impact on future educational attainment and life chances. Children who don't achieve a good level of development at age 5 struggle with social skills, reading, maths and physical skills.

71.6% of all children in The Marches achieve a good level of development at the end of reception, higher than the national average of 71.5%. However, there is a significant gender gap between boys and girls, with the gap being higher than national average in both Shropshire and Herefordshire.

|                    | % achieving a good level of development, 2018 |       |       |       |  |  |  |  |
|--------------------|---|-------|-------|-------|--|--|--|--|
|                    | All   | Girls | Boys  | Gap   |  |  |  |  |
| Herefordshire      | 74.1%   | 81.8% | 66.9% | 14.9% |  |  |  |  |
| Shropshire         | 69.9%   | 78.1% | 62.2% | 15.9% |  |  |  |  |
| Telford and Wrekin | 70.9%   | 77.3% | 65.2% | 12.2% |  |  |  |  |
| The Marches        | 71.6%   | 79.1% | 64.8% | 14.3% |  |  |  |  |
| England            | 71.5%   | 78.4% | 65.0% | 13.5% |  |  |  |  |

Source: Department for Education (2018): Early Years Foundation Statistics

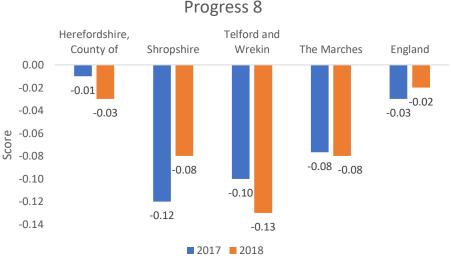
#### **Schools Performance**

There have been some significant policy changes in school's data as to how achievement is measured. These are largely designed to encourage good teaching across a broad curriculum. The following outlines this performance in The Marches by Progress 8 and Attainment 8.

#### Progress 8

Progress 8 is designed to measure how well pupils progress between the end of primary school and the end of secondary school. The score for each pupil is based on whether their actual grades are higher or lower than those achieved by pupils who had similar attainment. Results are classified as: Well Above Average, Above Average, Average, Below Average and Well Below Average.

Herefordshire is rated as average (-0.03) Shropshire is below average (-0.08) as is Telford and Wrekin (-0.13).



Source: Department for Education (2019): School Performance Tables

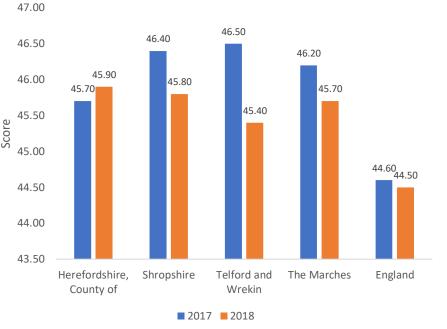
#### Attainment 8

Attainment 8 measures a student's average grade across eight subjects – the same subjects that count towards Progress 8. This measure is designed to encourage schools to offer a broad, well-balanced curriculum.

The average attainment 8 score for all schools in The Marches decreased from 46.2 in 2017, to 45.7 in 2018. Telford and Wrekin's score decreased from 46.5 to 45.4, as did Shropshire's from 46.4 to 45.8. Herefordshire's score increased from 45.7 to 45.9.

Scores in the English and Maths elements of attainment 8 remained relatively stable, while the average score for the English Baccalaureate (EBacc) element was 4.00 compared 3.85 (England)

Attainment 8, 2017 - 2018



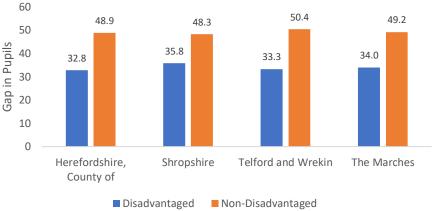
Source: Department for Education (2019): School Performance Tables

#### Attainment Gap

Overall there are 1,396 secondary school pupils deemed disadvantaged across The Marches. This equates to 23% of all pupils in secondary education.

The attainment gap between disadvantaged and non-disadvantaged pupils in The Marches is 15.2pp, down -2.7pp from 2017. The largest disparity is in Telford & Wrekin (17.1pp).

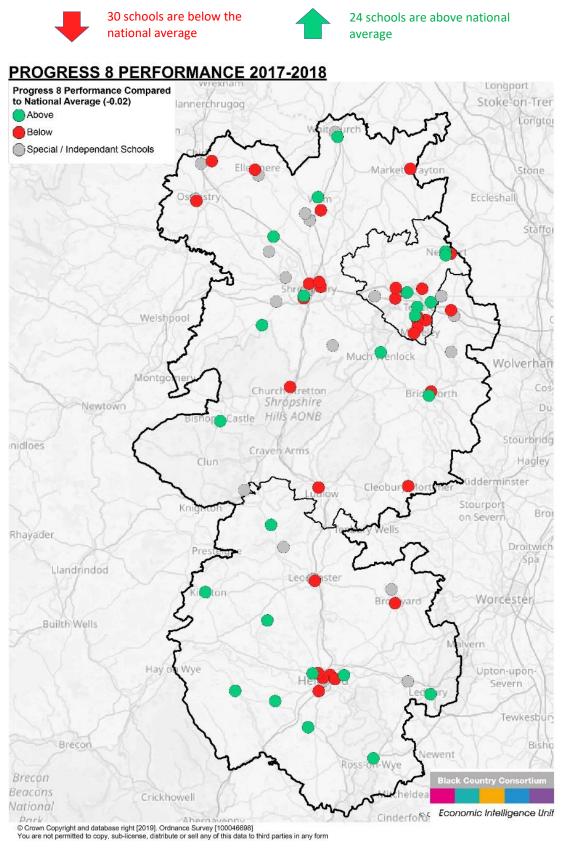
The attainment gap is largest for those pupils who have Free School Meals – with fewer than 1 in 5 achieving a 9-5 pass. 19.2% of pupils who have Free School Meals achieve 9-5 pass in English and Maths, compared to 43.6% for all other pupils - nationally 21.7% and 46.6%. Attainment 8 - Disadvantaged vs Non-Disadvantaged



Source: Department for Education (2019): School Performance Tables

#### Performance Map – By Progress 8

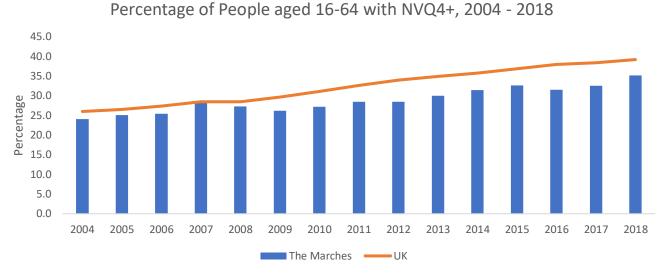
The following map shows the performance of state funded schools by Progress 8 compared to the national average.



#### Qualifications

#### NVQ4+

The number of people in The Marches qualified to NVQ4+ increased by 9,400 to 141,300 in 2018. There has been an increase of 50,900 people qualified to NVQ4+ since 2004 (an increase of 56.3% compared to 66.3% UK). To reach the UK average of 39.2% requires a further 15,814 people qualified at this level.

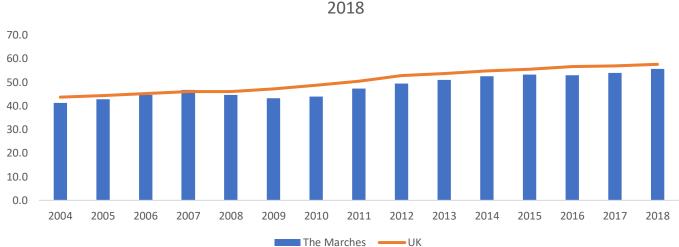


Source: Annual Population Survey, 2019

#### NVQ3+

In 2018, 55.6% of The Marches population were educated to NVQ3+ level, equivalent to 222,700 people. This is an increase from the previous year by 1.8% (+4,000 people), compared to the UK which increased by 1.4% to 57.6%. Since 2004 the number of people educated to NVQ3+ increased by 67,500 people (+43.5%), lower than the UK growth rate of 45.8%.

Rates vary across The Marches, with Herefordshire having 54.4% of people educated to NVQ3+, Shropshire at 58.4%, and Telford and Wrekin have 51.9%.





2018

Source: Annual Population Survey, 2019

#### **No Qualifications**

The proportion of The Marches residents with no qualifications fell from 7.4% (30,100) in 2017 to 7.1% (28,500) in 2018. This is lower than the UK average (8%).



Source: Annual Population Survey, 2019

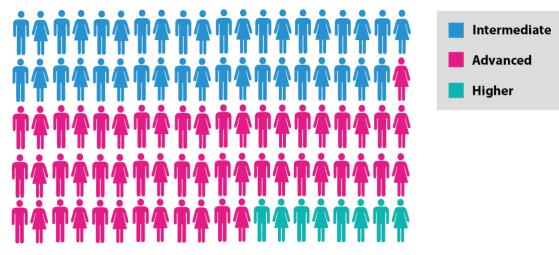
The following table shows the annual change of residents with no qualifications for The Marches since 2004/05<sup>13</sup>:

|         | Annual Percentage Change in Residents with No Qualifications in The Marches                                     |       |      |       |       |       |        |        |       |         |       |      |       |
|---------|---|-------|------|-------|-------|-------|--------|--------|-------|---------|-------|------|-------|
| 2004/05 | 2004/05 2005/06 2006/07 2007/08 2008/09 2009/10 2010/11 2011/12 2012/13 2013/14 2014/15 2015/16 2015/17 2017/18 |       |      |       |       |       |        |        |       | 2017/18 |       |      |       |
| -8.8%   | -5.1%   | -5.4% | 6.5% | -1.5% | -8.6% | -1.1% | -10.1% | -11.0% | -9.4% | -12.5%  | -6.4% | 9.1% | -5.3% |

#### **Apprenticeships**

Mirroring the trend nationally (-24.1%), apprenticeship starts across The Marches decreased by -1,560 (-20.6%) to 6,020 between 2016/17 to 2017/18. It is believed that the fall in apprenticeship starts is due to the implementation of the Apprenticeship Levy, with businesses so far using just 14% of their levy funds.

The number of apprenticeships starts at all levels were down on the previous year. Intermediate Apprenticeships bore the brunt of the reduction in absolute numbers, falling by -1,360 (-36.6%); while Higher Apprenticeships performed reasonably well in the overall context dropping by 50 (-9.6%) and Advanced Apprenticeships reduced by 160 (-4.8%) since 2016/17.

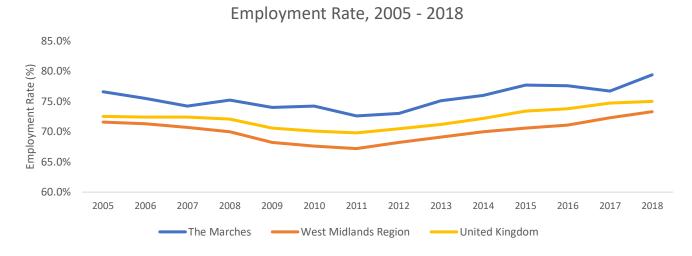


Source: ESFA Datacube 2017/18 Full Year Data

<sup>&</sup>lt;sup>13</sup> Green indicates an improvement from the previous year which is above the UK average, orange indicates an improvement from the previous year but is less than the UK average while red indicates a negative change from the previous year.

#### **Employment Rate**

In 2018, The Marches employment rate was 79.4% (318,900 people), which is above the average UK rate of 75%. The rate varies within The Marches, with the lowest rate in Telford and Wrekin (72.7%) and the higher rates in Herefordshire (81.1%) and Shropshire (82.3%).



Source: ONS (2019) Annual Population Survey

The following table shows the annual percentage point change in the employment rate for The Marches since 2005/6:

|        | Annual Percentage Point Change in Employment Rate <sup>14</sup>   |       |        |       |        |       |       |       |       |        |        |       |
|--------|---|-------|--------|-------|--------|-------|-------|-------|-------|--------|--------|-------|
| 2005/0 | 2005/06 2006/07 2007/08 2008/09 2009/10 2010/11 2011/12 2012/13 2013/14 2014/15 2015/16 2016/17 2017/18 |       |        |       |        |       |       |       |       |        |        |       |
| -1.1p  | o -1.3pp  | 1.0pp | -1.2pp | 0.2pp | -1.6pp | 0.4pp | 2.1pp | 0.9pp | 1.7pp | -0.1pp | -0.9pp | 2.7pp |

#### **Training**

The percent of staff trained in The Marches was 56% compared to the national average of 62% - this equates to 3.7 training days per staff member compared to 4 days nationally. Levels of staff training vary within The Marches as 60% of all staff are trained in Herefordshire, 54% in Shropshire, and 55% in Telford and Wrekin. Staff in Herefordshire receive 5.2 training days, compared to 3.2 days in Shropshire and 2.9 days in Telford and Wrekin.

| Training   | Herefordshire | Shropshire | Telford and<br>Wrekin | The<br>Marches | England |
|--|---------------|------------|-----------------------|----------------|---------|
| % of establishments training staff over the last 12 months                                 | 62%           | 60%        | 71%                   | 62%            | 66%     |
| % of establishments providing off-the-job training in the last 12 months                   | 53%           | 45%        | 56%                   | 49%            | 48%     |
| % of establishments providing on-the-job training in the last 12 months                    | 49%           | 45%        | 51%                   | 47%            | 53%     |
| % of training establishments providing online training or e-learning in the last 12 months | 53%           | 45%        | 55%                   | 49%            | 52%     |
| Number trained as % of total staff   | 60%           | 54%        | 55%                   | 56%            | 62%     |
| Training days per trainee  | 8.6           | 6.0        | 5.3                   | 6.6            | 6.4     |
| Training days per staff  | 5.2           | 3.2        | 2.9                   | 3.7            | 4.0     |

Source: Employer Skills Survey (ESS) (2017)

<sup>&</sup>lt;sup>14</sup> Green indicates an improvement from the previous year which is above the England average, orange indicates growth that is below the England average and red indicates a negative change from the previous year.

# SECTION 6: Infrastructure and Places

#### Visitors to the Area

There were 19 million day visitors (average of three years, 2015-2017) to The Marches, with people spending £452m. 57.6% of the day visitors were to Shropshire, 27.5% were to Herefordshire, and 14.9% were to Telford and Wrekin.

There were 1.7 million overnight trips to The Marches; people stayed for a total of 4.9 million nights, and spent £280 million. Overnight trips can be broken down by reason: 45.0% of overnight trips were for holidays, 41.3% was visiting friends and relatives, and 11.6% were business trips. A total of £157 million was spent on holiday visits.

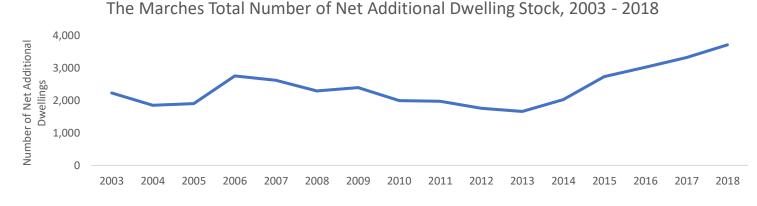
In total there were 20.7 million day visits and overnight trips to The Marches and £732 million was spent.

#### New Dwellings

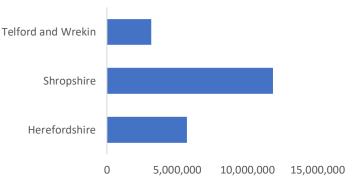
In 2018 there were a total of 305,050 dwellings across The Marches with 28.0% of these dwellings were in Herefordshire (85,330), 47.3% were in Shropshire (144,310) and 24.7% were in Telford and Wrekin (75,410).

Since 2017, there has been an increase of 3,710 dwellings (+1.2%) in The Marches, with Herefordshire increasing by 780 dwellings (+0.9%), Shropshire increasing by 1,880 dwellings (+1.3%), and Telford and Wrekin increasing by 1,050 dwellings (+1.4%). On average, England increased by 0.9% from 2017.

As the population continues to increase in The Marches, the number of dwellings has also increased year on year in order to meet the demand. Since 2002, The Marches have increase by 38,210 dwellings (+14.3%), while England has increased by 13.2%.



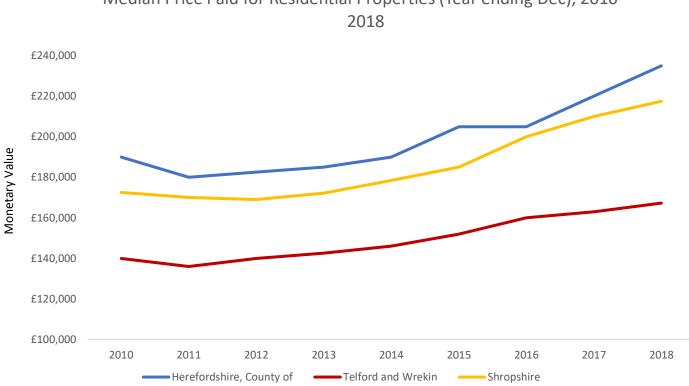
### Day Visits and Overnight Trips to The Marches



Source: The GB Tourist and The GB Day Visitor Annual Reports (2018)

#### **House Prices**

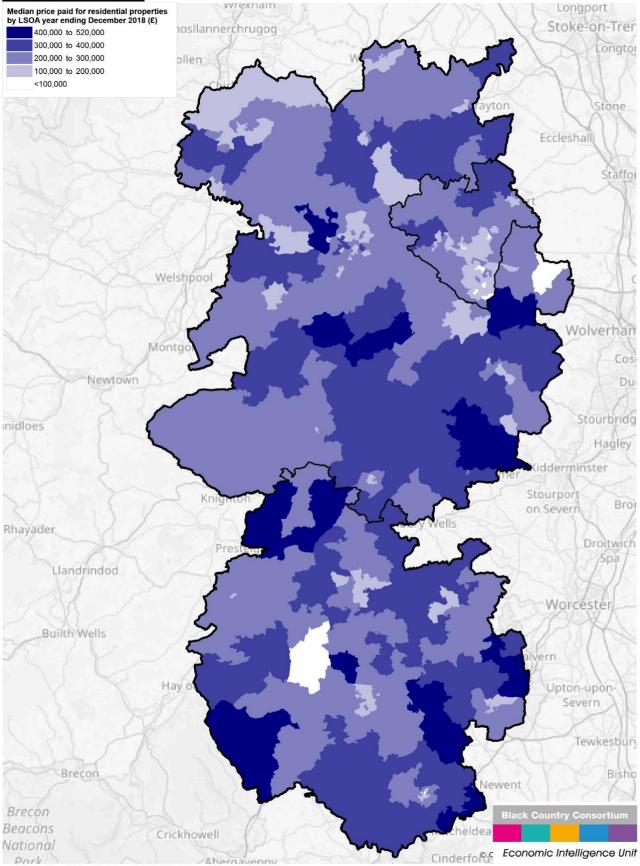
Between 2011 and 2018 house prices have increased across The Marches. In 2018, the average house price for The Marches was £206,583 an increase of 4.5% since 2017. Residents are paying more on average for properties in Herefordshire (£235,000) and Shropshire (£217,500) than in Telford and Wrekin (167,250).



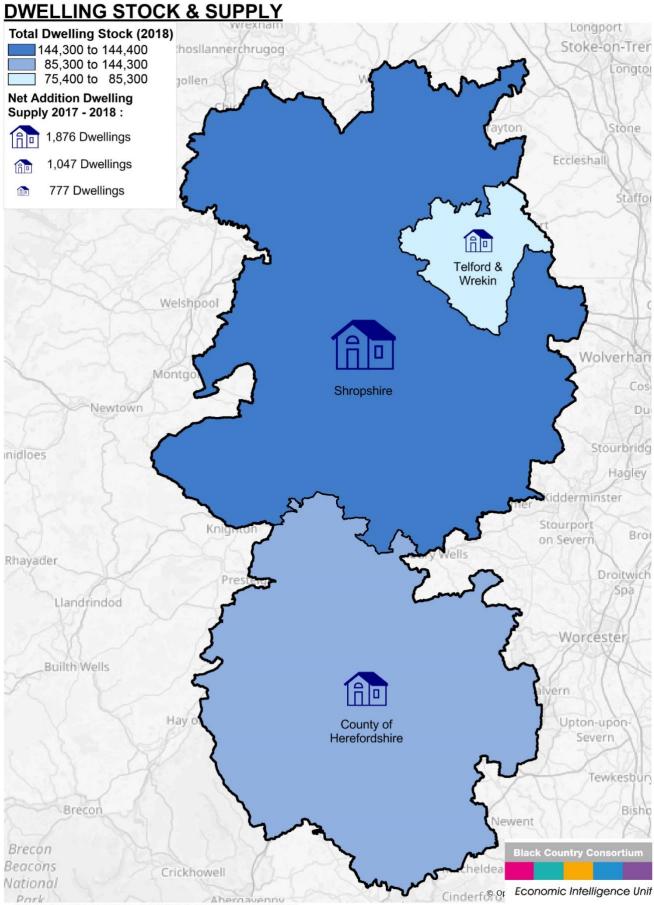
Median Price Paid for Residential Properties (Year ending Dec), 2010 -

Source: ONS (2019), House Price Statistics

#### **HOUSE PRICES**



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# SECTION 6: Sustainable and Inclusive Growth

#### **Fuel Poverty**

In 2017, 11.7% (33,703) of households in The Marches were living in fuel poverty, above the national average of 10.9%. However, compared to 2016 there was a significant decrease in The Marches, by 9.2% (-3,396 households). Nationally the decrease was only 0.7%<sup>15</sup>.

In 2016, out of 326 English local authorities Herefordshire was the 32<sup>nd</sup> highest in 2016 and became the 62<sup>nd</sup> in 2017, Shropshire was ranked 42<sup>nd</sup> highest for the percentage of households in fuel poverty, at 13.1%. This has since improved and Shropshire is now ranked 72<sup>nd</sup> highest in 2017. Telford and Wrekin were the 81<sup>st</sup> highest and in 2016 became the 117<sup>th</sup> highest in 2017.

Within The Marches, Herefordshire had the highest percentage of households living in fuel poverty in 2017 at 12.2%; this is equivalent to 9,990 households. Compared to 2016, Herefordshire had the highest decrease in percentage terms within The Marches, at -9.5% (-1,053 households).

In Shropshire 11.8% (16,013) of households lived in fuel poverty in 2017, the highest number in all of The Marches. In comparison to 2016, Shropshire decreased by 9.4%, equivalent to -1,657 households.

Within The Marches, Telford and Wrekin had the lowest percentage of households living in fuel poverty in 2017 at 11% (7,700 households), but experienced the smallest decrease since 2016 - a decrease of 8.2% (-686 households).

#### **Broadband**

Superfast broadband availability varies significantly across The Marches premises, on average 63.6% of premises have access to superfast broadband in 2018. Superfast broadband availability varies from 75.5% in Shropshire, to 31.2% in Telford and Wrekin.



Source: Ofcom (2019), Connected Nations Report

<sup>15</sup> Source: Department for Business, Energy & industrial Strategy (2019), Sub- Regional Fuel Poverty in England.

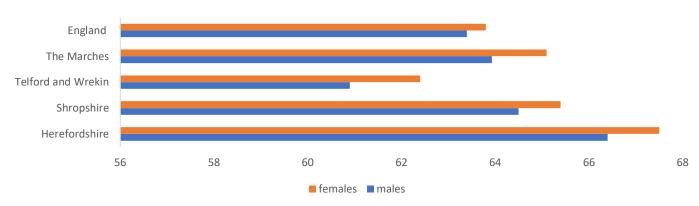
#### **Life Satisfaction**

Life satisfaction for adults aged 16+ is higher in The Marches than for the UK (7.72 vs 7.69) in 2017/18. Life satisfaction is the highest in Herefordshire at 7.84 and lowest in Telford and Wrekin at 7.61<sup>16</sup>. Since last year, life satisfaction has increased in Herefordshire by 11%, but decreased in Shropshire (-5%) and Telford and Wrekin (-7%).

#### Healthy Life Expectancy (HLE)

There are differences between HLE for males and females both in The Marches and nationally, with a gap of 1.2 years between males (63.9 years) and females (65.1 years) in The Marches, and a gap of 0.4 years between males (63.4 years) and females (63.8 years) in England.

Over the past year the average healthy life expectancy has decreased by 1.4% for males, but increased by 0.4% for females in The Marches.



#### Healthy Life Expectancy for Males and Females in The Marches

#### **Renewable Energy**

In 2017 The Marches produced 517,149 MwH of renewable energy, up by 13.9% since the previous year. This is a smaller increase than the UK increase of 19.5%. The Marches renewable energy mix consists of photovoltaics (52%), onshore wind (1.2%), hydro (0.4%), anaerobic digestion (31.9%), sewage gas (1.8%), landfill gas (5.1%) and plant biomass (7.6%).

Across the UK, onshore wind (29.3%), offshore wind (21%) and plant biomass (20.2%) dominate the renewable energy mix. The Marches generates 0.5% of the total renewable energy generated in the UK.

Shropshire generates 61% of the total Marches renewable energy, Herefordshire generates 25% and Telford and Wrekin generate 14%.

|                     | Herefordshire | Shropshire | Telford and<br>Wrekin | The Marches | UK         |
|---------------------|---------------|------------|-----------------------|-------------|------------|
| Photovoltaics       | 48,283        | 185,665    | 34,466                | 268,414     | 11,505,435 |
| Onshore Wind        | 483           | 5,809      | 112                   | 6,403       | 29,112,873 |
| Hydro               | 112           | 1,879      | -                     | 1,991       | 5,917,134  |
| Anaerobic Digestion | 49,258        | 102,142    | 13,769                | 165,170     | 2,517,672  |
| Sewage Gas          | -             | 4,419      | 4,969                 | 9,388       | 967,349    |
| Landfill Gas        | -             | 6,466      | 20,051                | 26,517      | 4,283,784  |
| Plant Biomass       | 31,125        | 8,141      | -                     | 39,266      | 20,059,490 |
| Total (MwH)         | 129,261       | 314,521    | 73,367                | 517,149     | 99,372,500 |

Source: Department for Business, Energy & Industrial Strategy (2018), Renewable electricity generation: (MWh) by local authority

Source: ONS (2018) Life Expectancy, Healthy Life Expectancy and Disability Free Life Expectancy at Birth and Age 65

<sup>&</sup>lt;sup>16</sup> ONS (2018), Personal well-being estimates

#### **CO2** Emissions

In 2017, The Marches area produced a total of 3,888 Kt CO<sub>2</sub> emissions. This equates to 5.7 tonnes per capita, higher than the England average of 5.1. Total emissions have reduced by 3.5% (-139 ktCO<sub>2</sub>) since the previous year in The Marches, compared to a -3.6% decrease across England. Since 2005 The Marches have decreased carbon emissions by 31.4%, compared to a 33.7% reduction across England.

Within The Marches, Shropshire produced the highest emissions at 1,815 Kt  $CO_2$  (5.7 tonnes per capita) and Telford and Wrekin were the lowest with 925 Kt  $CO_2$  (5.3 tonnes per capita). Herefordshire produced 1,148 Kt  $CO_2$  (6.0 tonnes per capita).

Emissions are broken down into four categories which can be seen in the following figure. Within The Marches area, the highest category to emit emissions was transport at 1,499 Kt  $CO_2$  in 2017.

|             | Industry and<br>Commercial<br>Total | % of total emissions | Domestic<br>Total | % of total emissions | Transport<br>Total | % of total emissions | N. LULUCF<br>Total <sup>17</sup> | % of total emissions | Grand<br>Total |
|-------------|-------------------------------------|----------------------|-------------------|----------------------|--------------------|----------------------|----------------------------------|----------------------|----------------|
| The Marches | 1,483                               | 38.1%                | 1,041             | 26.8%                | 1,499              | 38.5%                | -135                             | -3.5%                | 3,888          |
| England     | 102,047                             | 35.8%                | 80,782            | 28.4%                | 107,178            | 37.6%                | -5,086                           | -1.8%                | 284,921        |

Source: Department for Business, Energy & Industrial Strategy, (2019) Local Authority CO2 emissions estimates (Kt CO2)

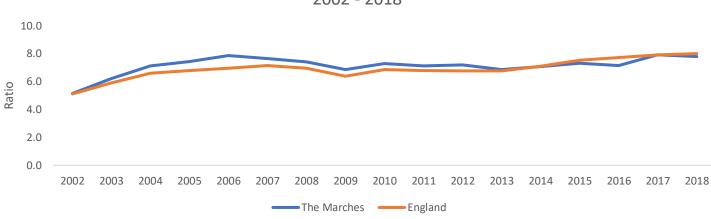
Carbon reduction efforts need to be increased in order to meet the 2050 target of zero emissions as put into UK law under the Climate Change Act.

If The Marches continues to reduce at the average of the last 3 years (-4.1%) we would reach net zero emissions in 2231. In order to achieve as close to net zero as possible by 2050 (less than 1 Kt CO<sub>2</sub>), emissions across The Marches would have to reduce annually by 25% from 2020.

#### **House Price to Income Ratio**

In 2018 the average house price to income ratio for The Marches residents was 7.8, a decrease of 0.1 (-1.6%) since the previous year. This is lower than the England average of 8.00, which saw an increase since the previous year by 0.1 (+1.2%).

Since 2002 the ratio of house price to medium income increased by 33.9% in The Marches, a slightly lower rate of change than what was seen across England (+36.1%).





2002 - 2018

Source: ONS (2019), House Price to Residence Based Earnings Ratio (2019)

<sup>&</sup>lt;sup>17</sup> Land Use, Land-Use Change and Forestry

This report is produced by the Economic Intelligence Unit of Black Country Consortium Ltd



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